



Saasmob's Smart Hotel solution improves customer service by providing customers access to information on a ny de vice, i ncluding mobile phone s, ge nerates additional re venue th rough c ustomer re tention and referrals, increases staff productivity through online and offline access to data and cuts costs by eliminating paper.

**Mobile Portal/On-device app:** The number of customers who want to a ccess the web on their mobile device is growing by lea ps and bounds. Enables the customer to access you r "correctly formatted" website from their device of choice and improves customer service.

**Mobile Reservations/Confirmations:** Allows customers to make/confirm reservations on their mobile phones or computers. This improves the customer service and reduces the operating cost for the hotel.

**Mobile Inspections:** Enables staff to in spect facilities and equipment from handhelds. Also a llows internal hotel employees to be in touch through an internal group as well as pass work orders etc. to maintenance/housekeeping. This improves quality and eliminates the cost of paper based inspections.

**Mobile Location Finder**: Allows the hotels/hotel chains to have consumers pull their locations with a click of a button b ased on Zipcode, GPS, City or Airpo rt (with Directions/Map). This will increase the traffic for the hotels and reduce the calls (e.g. operating cost) for directions/location.

**Customer Community groups:** Enable Hotels to set up groups, post pictures, share stories, discuss various aspects of the hotel, ask questions, post e vents, news, polls and much more from lap tops and mobile devices. This builds a sense of community, helps retain customers and generates referrals.

**Mobile Reminders:** Notify customers of their reservations or any other necessary information. Mobile text alerts help prevent no-shows and thus lost revenues.

Loyalty Program: Customers who stick to a particular hotel/hotel-chain get Loyalty Rewards like free stays, free parking, other gifts etc. This drives more traffic to the hotel.

**Suggestion Box:** Customers can send feedback from their mobile phones or computers. This helps improve the quality of the service greatly. This also helps the hotel keep their interiors/facilities inline with changing customer trends.

**Mobile Coupons:** Hotels can send coupons to new and existing customers on their phones or computers. This allows for "on e-to-one" communication and brings in new business as well as repeat business without the cost of publishing paper coupons.

Rate it: Enable customers to rate hotels, service, rooms, other facilities and treatments. Track ratings over time as a stock chart. This improves customer service and quality of service.

In summary, this is how we can make your business run better:

## Highlights

- Improve customer service by providing anytime, anywhere access to information
- Generate additional revenue through customer retention and referrals
- Cut costs by automating processes and eliminating paper
- Increase staff productivity through online, offline access

## **Why Baasmob**

- Lower Total Cost of Ownership (upto 80% less)
- Software-as-a-Service model for lower upfront investment, quicker deployment
- Broadest device support

	Improved Customer Service	Increased Revenue	Lower Cost	Higher Productivity
Mobile Portal	Υ	Υ	Υ	Y
Mobile Reservations	Υ	Y	Υ	Y
Mobile Inspections			Y	Y
Mobile Location Finder	Υ	Y	Y	
Customer Community groups	Υ			
Mobile Reminders		Υ	Υ	
Loyalty Program	Υ	Υ		
Suggestion Box	Υ			Y
Mobile Coupons		Υ	Y	
Rate it	Υ			